

# STATISTICS OF UNITHOLDERS

as at 14 April 2020

## ISSUED AND FULLY PAID-UP UNITS

3,506,051,101 Ordinary Units (voting rights: one vote per Unit)

Market Capitalisation S\$1,279,708,652 (based on closing price of S\$0.365 as at 14 April 2020)

Size of Unitholdings	No. of Units	% of Units in Issue	No. of Unitholders	% of Unitholders
1 - 99	15,032	0.00	345	2.25
100 - 1,000	479,758	0.01	737	4.80
1,001 - 10,000	26,181,560	0.75	4,765	31.04
10,001 - 1,000,000	583,622,742	16.65	9,418	61.35
1,000,001 and above	2,895,752,009	82.59	86	0.56
<b>Total</b>	<b>3,506,051,101</b>	<b>100.00</b>	<b>15,351</b>	<b>100.00</b>

## TWENTY LARGEST UNITHOLDERS

As shown in the Register of Unitholders

No.	Name	No. of Units	% of Units in Issue
1	CITIBANK NOMINEES SINGAPORE PTE LTD	1,014,234,455	28.93
2	DBS NOMINEES PTE LTD	375,803,161	10.72
3	RHB BANK NOMINEES PTE LTD	279,925,807	7.99
4	DB NOMINEES (SINGAPORE) PTE LTD	262,376,365	7.48
5	DBSN SERVICES PTE LTD	171,357,534	4.89
6	RAFFLES NOMINEES (PTE) LIMITED	133,908,049	3.82
7	HSBC (SINGAPORE) NOMINEES PTE LTD	95,038,463	2.71
8	UNITED ENGINEERS DEVELOPMENTS PTE LTD	49,684,385	1.42
9	MEIBAN INVESTMENT PTE LTD	34,339,455	0.98
10	ESR FUNDS MANAGEMENT (S) LIMITED	30,605,531	0.87
11	PHILLIP SECURITIES PTE LTD	27,608,269	0.79
12	RHB SECURITIES SINGAPORE PTE LTD	27,244,772	0.78
13	MITSUI AND CO LTD	26,432,353	0.75
14	UNITED OVERSEAS BANK NOMINEES PTE LTD	26,369,942	0.75
15	OCBC SECURITIES PRIVATE LTD	22,161,558	0.63
16	GOH TIONG YONG	20,700,519	0.59
17	CGS-CIMB SECURITIES (SINGAPORE) PTE LTD	17,492,792	0.50
18	MAYBANK KIM ENG SECURITIES PTE.LTD	16,984,230	0.48
19	OCBC NOMINEES SINGAPORE PTE LTD	16,636,198	0.47
20	MORGAN STANLEY ASIA (S) SECURITIES PTE LTD	15,259,584	0.44
		<b>2,664,163,422</b>	<b>75.99</b>

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## INTERESTS OF SUBSTANTIAL UNITHOLDERS

The interests of the substantial Unitholders in Units as recorded in the Register of Substantial Unitholders as 14 April 2020 are set out below.

Substantial Unitholders	Direct Interest No. of Units	%*	Deemed Interest No. of Units	%*	Total Interest No. of Units	%*
Mr. Tong Jinqun	172,802,987	4.93%	665,730,363 <sup>(1)</sup>	18.99%	838,533,350	23.92%
Shanghai Summit (Group) Co., Ltd	-	-	621,952,678 <sup>(2)</sup>	17.74%	621,952,678	17.74%
Longemont Real Estate Pte. Ltd.	-	-	621,952,678 <sup>(2)</sup>	17.74%	621,952,678	17.74%
Leading Wealth Global Inc	621,952,678	17.74%	-	-	621,952,678	17.74%
ESR Cayman Limited	-	-	314,963,693 <sup>(3)</sup>	8.98%	314,963,693	8.98%
e-Shang Jupiter Cayman Limited	-	-	314,963,693 <sup>(3)</sup>	8.98%	314,963,693	8.98%
e-Shang Infinity Cayman Limited	279,925,807	7.98%	35,037,886 <sup>(4)</sup>	1.00%	314,963,693	8.98%

\* Based on Substantial Unitholders' disclosures in respect of interests in securities.

[1] Mr. Tong Jinqun is the sole shareholder of Shanghai Summit (Group) Co., Ltd and Shanghai Summit Pte. Ltd. Each of Shanghai Summit (Group) Co., Ltd and Shanghai Summit Pte. Ltd. is deemed to be interested in 621,952,678 Units and 43,777,685 Units, respectively. Therefore, Mr. Tong Jinqun is deemed to be interested in the 665,730,363 Units held by Shanghai Summit (Group) Co., Ltd and Shanghai Summit Pte. Ltd.

[2] Shanghai Summit (Group) Co., Ltd is the sole shareholder of Longemont Real Estate Pte. Ltd., which is in turn the sole shareholder of Leading Wealth Global Inc. Therefore, each of Shanghai Summit (Group) Co., Ltd and Longemont Real Estate Pte. Ltd. is deemed to be interested in the 621,952,678 Units held by Leading Wealth Global Inc.

[3] ESR Cayman Limited is the sole shareholder of e-Shang Jupiter Cayman Limited, which is in turn the sole shareholder of e-Shang Infinity Cayman Limited. Therefore, each of ESR Cayman Limited and e-Shang Jupiter Cayman Limited is deemed to be interested in the 314,963,693 Units held by e-Shang Infinity Cayman Limited.

[4] e-Shang Infinity Cayman Limited indirectly owns 67.3% equity interest in the Manager and 100.0% equity interest in ESR Property Management (S) Pte. Ltd. Each of the Manager and ESR Property Management (S) Pte. Ltd. holds 30,605,531 Units and 4,432,355 Units, respectively. Therefore, e-Shang Infinity Cayman Limited is deemed to be interested in the 35,037,886 Units held by the Manager and ESR Property Management (S) Pte. Ltd.

# STATISTICS OF UNITHOLDERS

as at 14 April 2020

## DIRECTOR'S INTEREST

The interests of the Directors in Units, as recorded in the Register of Directors' Unitholdings as at the Latest Practicable Date, are set out below.

Directors	Direct Interest No. of Units	% <sup>(1)</sup>	Deemed Interest No. of Units	% <sup>(1)</sup>	Total Interest No. of Units	% <sup>(1)</sup>
Mr. Ooi Eng Peng	-	-	-	-	-	-
Mr. Bruce Kendle Berry	-	-	-	-	-	-
Mr. Philip John Pearce	-	-	-	-	-	-
Mr. Jeffrey David Perlman	-	-	-	-	-	-
Dr. Leong Horn Kee	102,400	0.0029	-	-	102,400	0.0029
Mr. Ronald Lim Cheng Aun	148,800	0.0042	-	-	148,800	0.0042
Ms. Stefanie Yuen Thio	148,527	0.0042	-	-	148,527	0.0042
Mr. Wilson Ang Poh Seong	3,631,736	0.1036	-	-	3,631,736	0.1036
Mr. Tong Jinquan	172,802,987	4.9287	665,730,363	18.99	838,533,350	23.92
Mr. Adrian Chui Wai Yin	-	-	-	-	-	-

## FREE FLOAT

Under Rule 723 of the Listing Manual of the SGX-ST, a listed issuer must ensure that at least 10.0% of its listed securities are at all times held by the public. Based on the information made available to the Manager as at 14 April 2020 approximately 68.0% of ESR-REIT's Units are held by the public and therefore, Rule 723 of the listing Manual of the SGX-ST has been complied with.

[1] The percentage interest is based on Units in issue as at 14 April 2020.