



(Constituted in the Republic of Singapore pursuant to a trust deed dated 31 March 2006 (as amended))

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## NEWS RELEASE

For immediate release

### **ESR-REIT Completes S\$149.6 million Equity Fund Raising with Strong Investor Support**

*Preferential Offering was 3.6 times subscribed following an equally successful Private Placement completed in May 2021*

**Singapore, 24 August 2021** – ESR Funds Management (S) Limited, the manager of ESR-REIT (the “**Manager**”), is pleased to announce the completion of the Equity Fund Raising<sup>1</sup> which raised total gross proceeds of S\$149.6 million comprising the S\$49.6 million Preferential Offering and the S\$100.0 million Private Placement in May 2021. The Preferential Offering, which saw strong demand from existing Unitholders, was approximately 3.6 times subscribed.

Approximately 124.1 million Preferential Offering New Units were offered to existing Unitholders on the basis of 32 Preferential Offering New Units for every 1,000 existing units. The Preferential Offering Issue Price of S\$0.400 per Preferential Offering New Unit represented a discount of approximately 9.2% to the volume weighted average price of S\$0.4403 per unit on 26 July 2021. ESR Cayman Limited, the Sponsor of ESR-REIT, provided financial certainty for the Preferential Offering via a full backstop for any unsubscribed Preferential Offering New Units to demonstrate its continued support for ESR-REIT. As the Preferential Offering was oversubscribed, the Sponsor did not make excess application for any Excess Preferential Offering New Units. The 124.1 million Preferential Offering New Units are expected to be listed and quoted on the Main Board of Singapore Exchange Securities Trading Limited with effect from 9.00 a.m. on 26 August 2021.

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<sup>1</sup> Refer to the announcement titled “Launch of Equity Fund Raising to Raise Gross Proceeds of up to approximately S\$150.0 million” dated 6 May 2021.

Mr. Adrian Chui, Chief Executive Officer and Executive Director of the Manager, said, “We are delighted with the outcome of the Preferential Offering which saw strong participation from existing Unitholders. This follows the equally successful Private Placement that was completed earlier in the year, which was approximately 3.4 times covered, inclusive of the upsized option.<sup>2</sup> Altogether, the demand for both the Private Placement and Preferential Offering was approximately S\$517.4 million or about 3.5 times the total offer size. We are very grateful to our Unitholders for their continued support and confidence in us as we execute our growth initiatives to optimise our portfolio and strengthen our financial flexibility. This is a testament to ESR-REIT’s track record in delivering stable DPU and a clear commitment towards sustainable growth.”

The intended use of the net proceeds from the Equity Fund Raising includes partially financing the acquisition of the in-demand modern ramp-up logistics facility located at 46A Tanjong Penjuru; partially funding the upcoming asset enhancement initiatives planned for 7000 Ang Mo Kio Avenue 5 and 16 Tai Seng Street; and partially repaying existing debt drawn down to fund the acquisition of 10.0% stake in ESR Australia Logistics Partnership.

*-End-*

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<sup>2</sup> Refer to the announcement titled “Results of the Private Placement and Pricing of New Units under the Private Placement” dated 7 May 2021.

## About ESR-REIT

ESR-REIT has been listed on the Singapore Exchange Securities Trading Limited since 25 July 2006.

ESR-REIT invests in quality income-producing industrial properties and as at 30 June 2021 holds interest in a diversified portfolio of 58 properties located across Singapore, with a total gross floor area of approximately 15.6 million square feet and an aggregate property value of S\$3.2 billion<sup>3</sup>. The properties are in the following business sectors: Business Park, High-Specs Industrial, Logistics/Warehouse and General Industrial, and are located close to major transportation hubs and key industrial zones island-wide. ESR-REIT also holds a 10.0% interest in ESR Australia Logistics Partnership, a private fund comprising 37 predominantly freehold logistics properties all located in Australia.

The Manager's objective is to provide Unitholders with a stable income stream through the successful implementation of the following strategies:

- Acquisition of value-enhancing properties;
- Proactive asset management;
- Divestment of non-core properties; and
- Prudent capital and risk management.

ESR Funds Management (S) Limited, the Manager of ESR-REIT, is owned by namely, ESR Cayman Limited ("**ESR**") (67.3%), Shanghai Summit Pte. Ltd. (25.0%), and Mitsui & Co., Ltd (7.7%).

For further information on ESR-REIT, please visit [www.esr-reit.com.sg](http://www.esr-reit.com.sg).

## About the Sponsor, ESR

ESR is the largest APAC focused logistics real estate platform by gross floor area ("**GFA**") and by value of the assets owned directly and by the funds and investment vehicles it manages with a growing presence in data centres. ESR and the funds and investment vehicles it manages are backed by some of the world's preeminent investors including APG, CPP Investments, JD.com, Oxford Properties, PGGM and SK Holdings. The ESR platform spans major economies across the APAC region, including China, Japan, South Korea, Singapore, Australia, India, Vietnam and Indonesia. As of 30 June 2021, the fair value of the properties directly held by ESR and the assets under management with respect to the funds and investment vehicles managed by ESR recorded approximately US\$36.3 billion, and GFA of properties completed and under development as well as GFA to be built on land held for future development comprised over 22.6 million sqm in total. Listed on the Main Board of The Stock Exchange of Hong Kong Limited in November 2019, ESR is a constituent of the FTSE Global Equity Index Series (Large Cap), Hang Seng Composite Index and MSCI Hong Kong Index.

For more information on ESR, please visit [www.esr.com](http://www.esr.com).

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<sup>3</sup> Includes 100% of the valuation of 7000 Ang Mo Kio Avenue 5 and 48 Pandan Road, in which ESR-REIT holds 80% interest in 7000 Ang Mo Kio Avenue 5 and 49% interest in 48 Pandan Road, but excludes the effects arising from the adoption of Financial Reporting Standard (FRS) 116 Leases which became effective on 1 January 2019.

## Important Notice

The value of units in ESR-REIT (“**Units**”) and the income derived from them may fall as well as rise. Units are not investments or deposits in, or liabilities or obligations, of ESR Funds Management (S) Limited (“**Manager**”), RBC Investor Services Trust Singapore Limited (in its capacity as trustee of ESR-REIT) (“**Trustee**”), or any of their respective related corporations and affiliates (individually and collectively “**Affiliates**”). An investment in Units is subject to equity investment risk, including the possible delays in repayment and loss of income or the principal amount invested. Neither ESR-REIT, the Manager, the Trustee nor any of the Affiliates guarantees the repayment of any principal amount invested, the performance of ESR-REIT, any particular rate of return from investing in ESR-REIT, or any taxation consequences of an investment in ESR-REIT. Any indication of ESR-REIT performance returns is historical and cannot be relied on as an indicator of future performance.

Investors have no right to request that the Manager redeem or purchase their Units while the Units are listed. It is intended that investors may only deal in their Units through trading on Singapore Exchange Securities Trading Limited (the “**SGX-ST**”). Listing of the Units on the SGX-ST does not guarantee a liquid market for the Units. This news release may contain forward-looking statements that involve assumptions, risks and uncertainties. Actual future performance, outcomes and results may differ materially from those expressed in forward-looking statements as a result of a number of risks, uncertainties and assumptions. Representative examples of these factors include (without limitation) general industry and economic conditions, interest rate trends, cost of capital and capital availability, competition from similar developments, shifts in expected levels of occupancy or property rental income, changes in operating expenses, governmental and public policy changes and the continued availability of financing in amounts and on terms necessary to support ESR-REIT’s future business. You are cautioned not to place undue reliance on these forward-looking statements, which are based on the Manager’s current view of future events.

This news release is for information purposes only and does not have regard to your specific investment objectives, financial situation or your particular needs. Any information contained in this material is not to be construed as investment or financial advice and does not constitute an offer or an invitation to invest in ESR-REIT or any investment or product of or to subscribe to any services offered by the Manager, the Trustee or any of the Affiliates.